



MS Engineering & Technology Management



Joe Eazor 2017 EXECUTIVE-IN-RESIDENCE SERIES Presented by Raul Alvarado

The Path to Exceptional Leadership and High Performance



Raul Alvarado

As engineers and scientists, we have been trained to solve problems. We often look for the right answer and work independently. In the business world, the skills required for success are of a completely different nature and we are seldom prepared with the skills to succeed in an environment that is often complex, lacks perfect answers, and is driven by people with different skills, interests, motivation and goals. Raul Alvarado will be returning to lead this two-part series. The workshop will combine the presentation of principles, continuous dialogue, and practice using “real life” situations.

Session 1

Feb. 23, 9am-5pm; Feb. 24, 8am-4pm
Student Center, Ballroom D

- Strength of character and integrity
- Leadership styles
- How to develop your emotional intelligence
- How to motivate your teams and build relationships
- How to provide strategic and tactical direction

Session 2

April 6, 9am-5pm; April 7, 8am-4pm
Student Recreation Center, McNeil Room

- Sales and negotiation
- Conflict resolution
- Outstanding performance and quick recovery from adversity
- Setting high expectations and achieving results
- Importance of relentless follow-up
- Drive for continuous improvement

**For more information, contact Mark Mondry, Program Director,
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